## BENEFITS OF JOINT CROSS-BORDER PUBLIC PROCUREMENT: IPROCURENET TOOLBOX, NETWORK, COMMUNITY



As the world becomes increasingly interconnected, cross-border public procurement is becoming more and more feasible in the EU. Joint cross-border public procurement involves the participation of multiple countries in a single procurement process, with the aim of achieving greater efficiency and cost savings.

## So, why should you pay attention to this growing trend?

to leverage collective strengths for mutual benefit. First, it aims to increase transparency by facilitating better information sharing among participating agencies. This open exchange of data enables a clearer understanding of market dynamics and procurement practices across borders, providing the basis for informed decision-making.

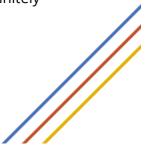
First and foremost, joint cross-border public procurement can result in significant cost savings . By pooling resources with other countries, governments can negotiate better prices for goods and services, reducing the overall cost of procurement. This can free up resources for other important projects and initiatives.

In addition to cost savings, joint cross-border public procurement can also lead to greater transparency and accountability. When multiple countries are involved in a procurement process, there is greater oversight, which can help to ensure that public funds are being used responsibly.

Another important benefit of joint cross-border public procurement is that it can facilitate the sharing of best practices and the transfer of knowledge between countries. By working together, countries can learn from one another and develop more effective procurement strategies and processes.

Finally, joint cross-border public procurement can help to promote international cooperation and collaboration. By working together on procurement projects, countries can build stronger relationships and create a sense of shared purpose and common goals.

So, if you're interested in procuring within the European market and in innovative goods and services , joint cross-border public procurement is definitely something that you should be paying attention to.





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But behind every public procurer, there is a decision maker that needs confidence in the process, particularly in the security and defence sectors. Our iProcureNet Toolbox aims to provide just that. It is a place to find best practices, resources, examples, and also inform on what the benefits of joint- cross border public procurement are, and more importantly what challenges should be expected and how to be prepared for them .

Our 2022 prototype Toolbox will have two major new releases until its final phase in 2024. As a public buyer, legal expert or even supplier, you can already find a lot of resources, and help us improve the Toolbox to make sure it precisely meets your needs. Check out our Toolbox [HERE] and please give us your feedback [HERE].

Are you ready for the next steps? In the security sector, your public procurement institution can now join the iProcureNet Network, to find and plan joint-cross border public procurement projects. **[HERE]** you can find out how your institution can become a Network member and star the joint procurement journey in the European Security sector.

If your institution is not a public procurement agency, or not yet ready for JCBPP, we've got good news for you still. You can learn more from our lively Community of security sector professionals by becoming an iProcureNet Community member on our iPOP [HERE]. As an individual, you can become a member for free, and not only share but also learn from other members about the latest in the JCBPP scene in Europe.

Find out more in the iProcureNet Toolbox at <u>www.iprocurenet.eu</u>, a free tool by procurer for procurer aiming at providing guidance and best practices for JCBPP and IP in the security sector.

